



FALCON FORUM – 10th February 2022

Present – Peter McAllister, Kevin Campbell, Mary Kemp, Bruce Madam, Mhairi Burt, Kerry Jackson, Wendy Rodgers, Randal Wallace, and Heather Aird.

Business Update

We are doing well, our order intake is really strong but what we ship out is impacted by our raw materials, we don't have enough raw materials to get our products out and our customers are waiting longer, so longer lead times on our products. Order intake is very good and supply chain are working really hard to get parts in, the cost-of-living crisis is hitting everyone that works here and Falcon too our energy bill for the month is £27,000 and will increase our commodities e.g., fans are doubling in price, there is a 2-year lead time on 2102 fans, so we just have to think a wee bit differently. Our customer on time delivery is 75% when it should be around 95% and this is because we can't get all the components.

We are confident for the future, demand is high our new products haven't bedded in yet these will help us over the coming years and we will have a period of growth we just have to get over the current hurdles. We are continuing to recruit and are looking at apprentices for fabrication as we grow. A big thank you to everyone who has supported the new starts that have started with us and helped them settle in.

The Ali Welbilt deal, Ali now the largest foodservice company in the world this gives us more buying power and corporate strength. This deal will complete around the half year end of February so there is a big push around the half year results.

As a thank you to everyone for all their support we will have breakfast rolls supplied by Chef Shaune, we will arrange this for the first week in March, day to be confirmed.

Pension Changes

Following the recent pension plan member announcement regarding forthcoming changes to the Pension Plan and Default Fund Investment Structure, we will convene a forum meeting to discuss this once further communications have been issued.

Covid

The restrictions are due to be removed in England and we are not sure what will happen in Scotland, over the last 2 years legislation have governed what we do in the workplace, now we are moving into the living with Covid phase and Covid legislation stops we are going to see more visitors and business travel. What we want to do is consult with everyone to get everyone's views on what this means to us going forward what everyone is comfortable with.

Intranet

The Intranet is there to help with communication, a recording of the recent communication session has been uploaded so that anyone who missed it can play the recording. **We are looking for feedback on the Intranet and what people would like to see, and also the communication session did we get the tone right are these sessions valuable?**

Canteen

We are not proud of the canteen, but it has served its purpose during Covid with social distancing. The survey we did showed there was a lot of support for hot food. If there is still an appetite for fresh food, we can have a vending machine and a scan heat so that we can have hot food on site. **We are looking for feedback on this:**

Some suggestions are.

More microwaves to help at the breakfast break

Provide hot food once a month or once a week, and charge a £1 that goes to charity

Look at Fourth Valley college to see if they can provide some catering apprentices to help us with hot food.

We are hoping by the summer to have the canteen sorted.

Facilities

Roof & the birds – Netting for the roof has been ordered and we will get the vents cleaned and clear some of the rubbish. We have a company involved and plan to start this at the end of February.

Water Fountain – The water fountain at spares needs cleaned as its smelly and dirty. (Wendy to look at)

Front entrance - Needs cleaned cobwebs it looks shabby. (Wendy to look at)

Financial Advisor

Can anyone interested in speaking to a financial advisor can they contact Wendy of their forum rep.

Charging Points & Energy Generation

We are looking into how to become a green factory and how to generate our own power and become carbon neutral we have environmentally friendly products for our customers, so we now need to look at our facility. At the moment we have one person with an electric car, on site and it costs £16,000 for each charging unit, which is not viable at the moment, but in the next few years this will change we are also looking into salary sacrifice schemes for electric cars it's a similar idea to the cycle to work scheme.

Events

We want to start doing fun things for charity we are looking for ideas to be brought along to the next meeting.